

# **MISSION**

- **ENABLING TEXTILE COMPANIES**
- ACHIEVE SUPERIOR PERFORMANCE.
- VISION
- TO BE THE MOST DEPENDABLE AND
- TRUSTWORTHY TEXTILE MANAGEMENT
- CONSULTING COMPANY.

# WELCOME TO TTS

"To be the most Dependable and Trustworthy Textile Management Consulting Company for Customers, Shareholders and Employees."

During the four decades that I have been associated with the textile industry, I noticed that compared to the 80s, 90s, and even 2000s, the last decade lost technical experts at a pace faster than it could attract. Not surprisingly, in absence of the right people at the helm of the machines, a lot of value is being lost. Added to this, the industry is deflationary and light-footed.

Lack of right expertise, global market forces,

and rising factor input costs are the triple

bows that no industry can withstand for long.

This inevitably leads to higher waste, while
better competitors are emerging globally (with
newer technologies) and rising factor input
costs have become a norm.

We believe that operational efficiency, with a commitment to quality, is the way forward to safeguard the value of the industry.

TTS was born, a decade ago, with our desire to bring technical expertise to the Industry at large and help it scale newer heights. We have been working across the globe and generating value for our clients and the community.

Over the last decade, TTS has helped more than 60 textile companies to realize their performance potential.



**Rajaguru Raja**Managing Director
Texcoms Textile Solutions

Looking forward to working together for sustainable growth of the industry I present to you this brochure.

# WHY US

Our team is comprised of industry seasoned professionals. This brings an 'Industry-ready' approach to our solutions fully acknowledging the implications of practical implementation.



#### **Industry Specialists**

With Industry wide experience spanning decades, TTS consultants have **'earned'** the capability to advise the Industry and entrepreneurs.

### **Practical Implementation**

With a team of seasoned professionals TTS operates manufacturing facilities around the globe ensuring globally benchmarked efficiencies and profit levels.

#### **End-to-End Solutions**

TTS is unique in its ability to provide services from 'concept to commissioning' and beyond.

#### **Global Presence**

A Global presence, TTS has developed understanding of the industry's subtleties, giving it a **competitive edge.** 



# **OUR TEAM**

We are passionate for the textile industry. With an average experience of three decades gained working across the globe, the team has a mix of people with strong analytics, business focus and actual Industry understanding. This enables us to deliver award winning work and develop repeat clientele.



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# Capacity Building of the Textile Industry

We assist the textile industry achieve excellence. Long term industry intervention by our highly experienced consultants is one way to do this. With decades of industry experience we have developed intricate understanding of the operational nuances.

# **OUR SERVICES**

TTS has a uniquely nuanced understanding of textile operations globally. Its team is comprised of industry seasoned professionals having closely worked on the shop floor and hence advise based on real industry experience. In addition, the group's capabilities in fibre, yarn, fabric and machinery market complement TTS's expertise of hardcore technical and strategic prowess. The firm offers its services under the following verticals:

#### I. TEXTILE OPERATIONS CONSULTING

O1 Operations Diagnostic Studies	02 Capacity Building	03 Managing Operations	04 Turnkey Project Management		
<ul> <li>Baseline assessments</li> <li>Gaps &amp; Improvement potential</li> <li>Benefit scenarios with and without investment for achieving the Improvement potential</li> <li>Cost saving blueprints</li> <li>Manufacturing cost comparison across countries and industry benchmarks</li> <li>Production &amp; Quality performance indicators define, measure and strategize</li> </ul>	Benchmarking against best industry standards Cost and benefit analysis Productivity and quality enhancement Training and development Developing and implementing best practices and systems Cost reduction and optimization Managing through key performance indicators	<ul> <li>Managing the plant with industry professionals &amp; guaranteeing production and quality performance</li> <li>Production planning and control</li> <li>Developing and implementing operational and financial budgets</li> <li>Revenue growth scope (3 years, 5 years and 10 years)</li> <li>Implementing quality management systems for consistent quality</li> <li>Productivity and quality enhancement</li> <li>Managing marketing and sales</li> </ul>	<ul> <li>Planning and designing</li> <li>Architectural and structural engineering assistance</li> <li>Project management consulting</li> <li>Engineering procurement contract</li> <li>Installation and commissioning</li> <li>Operation management and handover</li> </ul>		

#### II. STRATEGY

#### Techno Economic **Strategy Formulation** Sector Wide Feasibility Report and Implementation Studies • Evaluation of investment projects across · Forward and backward integration · Country wide / region wide value spinning, weaving, knitting, fabric chain analysis scenarios processing / finishing and garmenting for Identification of constraints and Diversification strategy green field / defunct plants Market penetration strategy abundance factors · Detailed project reports • Renewable energy diagnostic · Recommendations on institutional · Decision support system design Business plans interventions · Profitability scenarios · Sustainability niche entry · Public budget financial outlay and • Break even analysis (cash/sales) investment potential scoping Payback period · Industry wide networking to Internal rate of return channelize asks to governments • Support to fibre promotion bodies NPV Technical feasibility to rationalize usage Manpower plan Feasibility of environmentally Machinery recommendations sustainable projects International trade flow assessment Preferential tariffs and trade bloc trade potential scoping

#### III. SUSTAINABILITY SERVICES

Sustainable fibres

- Sustainable supply chainClimate impact assessment and mitigation
- Sustainable production and process

- Traceability system physical / digital implementation assistance
- Circularity road map preparation and implementation
- Certification implementation assistance for

- HIGGS FEM and FSLM
- SLCP
- ZDHC
- GOTS
- GRS
- RCS

# SERVICES MATRIX

Segments	Textile Mills Fiber / Yarn / Fabrics)	Textile Processing House	Garment Industry	Industry Association & Councils	Govt. & Govt. Bodies	Financial Institutions	Development Bodies
Capability Building	J						-
Benchmarking Performance Levels							
Rehabilitation of Non-Performing Factories							
Turnkey Project Management Solutions							
Managing Operations							
Strategy Formulation & Implementation							
Competitiveness Landscaping							
Market Research							
Textile Value Stream Mapping							
Strategy for Market Entry & Growth							
Product Market Fit							
Bankable Report / Business Plan / Techno-Economic Viability Report							
Detailed Project Reports							
Due Diligence							
Country Competitiveness							
Sustainable Technology Development							
Skill Development							

# OUR APPROACH



# **GAP ANALYSIS**

We conduct a thorough diagnostic study of the existing set-up. The diagnosis is both onsite and offsite.



# **ROADMAP**

Based on the study, we offer recommendations and roadmap for intervention based benchmarking and capacity building.



# **ACTION PLAN**

Based on the exact goals of the client, we customize our Action plan to implement the recommendations.



# **REVIEW**

Review the progress of action plan and ensure the results.



# SOME SUCCESSFUL PARTNERSHIPS...







































































# THE GROUP

## Creating value adding ecosystems for the Textile Industry

Texcoms Worldwide Group offers Textile Business Solutions across the Textile Value chain. Operations involve sourcing and supplying of high-quality pre-owned textile machinery, sourcing of specialized yarn and fabric globally and performance enhancement & efficiency improvement services in Textile Industry.



#### **Texcoms Textile Solutions**



#### Yarncoms



#### PT. Texcoms



# GLOBAL PRESENCE

Our global footprint helps us to take a wide-angle perspective of the industry's current state as well as the future trajectory.







## For Further Dialogue, Please Contact

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